

Hanyue Group and Bittel Sign Long Term Strategic Cooperation Agreement Guesttec Entire Solution Installed in Xi'An H. Hotel and Xi'An H. Crystal Hotel

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Bittel Electronics, the leading hotel smart solution provider, is proud to announce that Bittel Electronics has signed long term strategic cooperation agreement with Hanyue Hotel Group at the opening ceremony of Xi'An H. Crystal hotel. Bittel Electronics is chosen by Hanyue Group as the sole supplier for smart hotel solution and Bittel Guesttec Smart Hotel Entire Solution (Guesttec Entire Solution) will be installed in all the 60 new upcoming hotels of the group in the next 3 years.



The Xi'An H. Fengqing Hotel (Xi'An H. Hotel) and Xi'An H. Crystal Fengba Hotel (Xi'An H. Crystal Hotel) which are invested and managed by Hanyue Group has been opened and started operation. All the guestrooms and suites, altogether over 200 guestrooms installed Guesttec Entire Solution, and all the system is running perfectly to welcome guests from both home and abroad.



This is another successful customer reference of Guesttec Entire Solution, and, with the strategic cooperation with Hanyue Group being started in full swing, a radiation like positive influence to the market has taken shape and is amplifying.

Located in Qingfeng road, Xi'An Qingfeng Road H. Hotel has a very good location. It is within 400 meters' distance from the ancient city wall in Xi' An. Convenient location, contemporary and elegant design, innovative technology, considerate service, proper for young people's consuming habits, it's perfect for business, travel, leisure.



Xi'An H. Crystal Hotel is the third-generation boutique hotel of Hanyue Hotel Group. Located in Fengcheng 8th road, Weiyang district, Xi' an, it's a comprehensive luxurious upgrade of personalized equipment and amenities. The guestroom beds were made in accordance with five-star standard, the bathing amenities are elegant, and it will provide guests with luxurious experience with a competitive price.



Both hotels uses the Bittel Guesttec Entire Solution, including NEO guestroom telephone, smart guestroom management system (RMS), Limark WiFi and WIFI cloud platform, smart switch panel system, smart electric curtain system, and interactive peephole viewer system, etc.

As the newcomer in the in hotel smart solutions industry, by the comprehensive system solution advantage of Guesttec entire solution, Bittel gain goodwill from

customers and partners alike and many customer references in home and abroad.

Guesttec entire solution provides all the system hardware, software and platforms that modern hotel needs to build their smart hotel guestrooms. Guesttec entire solution consists of RMS, smart doorlock system, smart electric curtain system, smart switch panel system, smartphone control app system, etc.

Moreover, with unique features and being first in the industry, Guesttec entire solution also provides We Hotel Smart Wechat Control Platform (We Hotel Platform) and iSmart Hotel Self Service Kiosk System (iSmart System). We Hotel Platform is based on Wechat platform, which is provided by Tencent Company, now is China's and World's largest standalone smartphone messaging app platform and also now most active open source control platform in China. We Hotel Platform can integrates with hotel PMS and membership management systems, also integrates with iSmart System, with big cloud server and cloud data storage, hotel guests can book, pay, choose room, use membership discount, connect to front desk through the We Hotel Platform. Moreover, by scanning QR code at front desk, the guests can open the guestroom door; freely control all in-room devices, like lights, dimmers, curtains, ACs, etc.

iSmart System frees guests of lengthy waiting and complex checking in/out and billing procedures at the front desk, and the guest can have DIY services on the iSmart System in both checking in and checking out procedures.







"Bittel Guesttec Entire Solution provides all the systems and equipment that modern smart hotel need, Hanyue Group prefers to cooperate with entire solution providers like Bittel", Mr. Han Yue, President and CEO of Hanyue Group comments, "By using Guesttec entire solution, we can save our cost and time in choosing different suppliers for different systems. Moreover, choosing a supplier (like Bittel) with its own R&D and manufacturing facility and team, and rich experience in hotel industry, is always our principle in choosing any hotel system suppliers."

By now, Bittel Electronics has signed purchase contracts with Hanyue Group for the 10 upcoming hotels in the first half of 2016. All the new upcoming hotels of Hanyue Group will install Bittel Guesttec Entire Solution. The nationwide cooperation with Hanyue Group has started and is growing vigorously.

## **About Bittel**

www.Bittelgroup.com

Established in 1989, Bittel was dedicated to hotel markets for more than 20 years. It's been a leader in hotel supplier market, established a good reputation and a large market share. Bittel offers comprehensive product line and solution for hotel Smart control devices. Its products include hotel telephone, multi-media player, Smart switch panel, MediaFi, Limark WiFi, Guesttec Entire Solution hotel solution. In domestic and international hotel Smart system market, Bittel Guesttec Entire Solution has been chosen and adopted by more and more high-end hotels, making it as one of the top solution providers for hotel Smart devices market.

About Hanyue Hotel Group www.ishvhotel.com

Hanyue Hotel Group was established in Nanjing, Jiangsu and entered hotel market in 2008. Relying on its unique hotel core products and considerate service philosophy, it has developed steadily with precise positioning and superior competitive advantage. By now, properties of Hanyue Group spread across Jiangsu, Shanxi, Shaanxi, Henan province, etc. Hanyue not only provides guests with comfortable hotel service, but also dedicates itself to making a whole new hotel experience with considerate service, trendy decoration style, comfortable rest & relaxation environment, and avant-garde technology. It's the first choice for business trips and leisure travels.